



Newsteer
REAL ESTATE ADVISERS

Healthcare Services

**OUR
SERVICES**

**WHY
NEWSTEER**

**WHO WE
WORK WITH**

**TRACK
RECORD**

**GET IN
TOUCH**

**THE NEWSTEER
NEIGHBOURHOOD**

Our Services & Expertise

We are a leading UK-wide real estate consultancy with a strong focus on the health sector.

We go beyond advice by working closely with healthcare clients to deliver both strategic guidance and hands-on support, ensuring that projects move from concept to completion. From navigating complex site acquisitions to managing the delivery of medical facilities, we're actively involved at every stage, making sure solutions are not just planned but fully implemented to meet the critical needs of the sector.



- Town Planning
- Development Consultancy
- Acquisitions & Disposals
- Landlord & Tenant
- Occupier Advisory
- Portfolio Strategy
- Building Consultancy
- Sustainability

Why Newsteer?



- **Specialist Knowledge:** Expert understanding of the healthcare sector's unique needs and challenges.
- **Collaborative Approach:** Integrated, multidisciplinary team ensuring comprehensive solutions.
- **Partnership Opportunities:** Offering CPD programmes and secondment opportunities for continuous professional development.
- **Proven Delivery:** Track record of successful project execution and outcomes.
- **Driving positive change:** Jess Wilson is a member of the NLA Expert Panel for Healthcare, and plays a crucial role in driving positive change and shaping the future of healthcare infrastructure.

Who we work with



“Newsteer provided specialist land disposal advice on a surplus NHS asset in West London with development potential. Their persistence and bespoke marketing strategy delivered us an unconditional sale within tight timescales, before our financial year end, at a level that exceeded expectations

Rodney Kayitare MRICS
Transaction Manager
NHS Property Services Ltd

Our Experience



Central North West London NHS Foundation Trust / QTS

Newsteer provides expert advice to North West London Trust and its subsidiary, Quality Trusted Solutions (QTS), offering a range of specialist real estate services. We support options appraisals, acquisitions, disposals, occupier advisory, planning, valuations, lease negotiations, and property searches, delivering innovative, cost-effective solutions that enhance the Trust's estate.

Projects include:

- Relocation of 60,000 sq ft of NHS space in Camden
- Marketing of 13,000 sq ft of surplus office space in Uxbridge
- Renegotiation of a telecoms lease at a hospital in Westminster
- Redevelopment options appraisals for a health centre in Hillingdon
- Red book valuation of a 44,000 sq ft NIA building in Camden
- Identification and negotiation of 17 temporary vaccination centre sites
- Funding strategies for a new mental health facility in Westminster
- Planning appraisals for sites in Hillingdon, Camden and Westminster.

Our Experience



Camden and Islington NHS Foundation Trust

Newsteer provides planning and development viability advice to the Trust, focusing on Project Oriel and the St Pancras Hospital Transformation Programme. We have secured full planning and listed building consent for a 69-bed mental health inpatient facility at Highgate East (Whittington Hospital) and permission for a 2,400 sqm integrated mental health/community health centre at Lowther Road. We also advised on the Highgate Mental Health Centre.



Priory Group

Priory Group, a leading UK mental healthcare provider, manages over 500 sites with 7,000+ beds nationwide. Our Occupier Advisory team provides expert real estate advice across both clinical and non-clinical properties.

Recent projects in London, Manchester, Birmingham, Bristol, and Southampton include acquisitions, lease regears, surrenders, rent reviews, and renewals. We ensure the property portfolio is managed to support their operational goals and growth.

“

The Newsteer team were responsive and extremely proactive across all facets of the projects, always offering solutions and contributing effectively through design team meetings. They went over and beyond to ensure the Trust stakeholders got high quality schemes offering good value for money. The hands on personal touch offered was invaluable.

Akin Durowoju MCMI MRICS
St Pancras Development Project Director
Camden and Islington NHS Foundation Trust



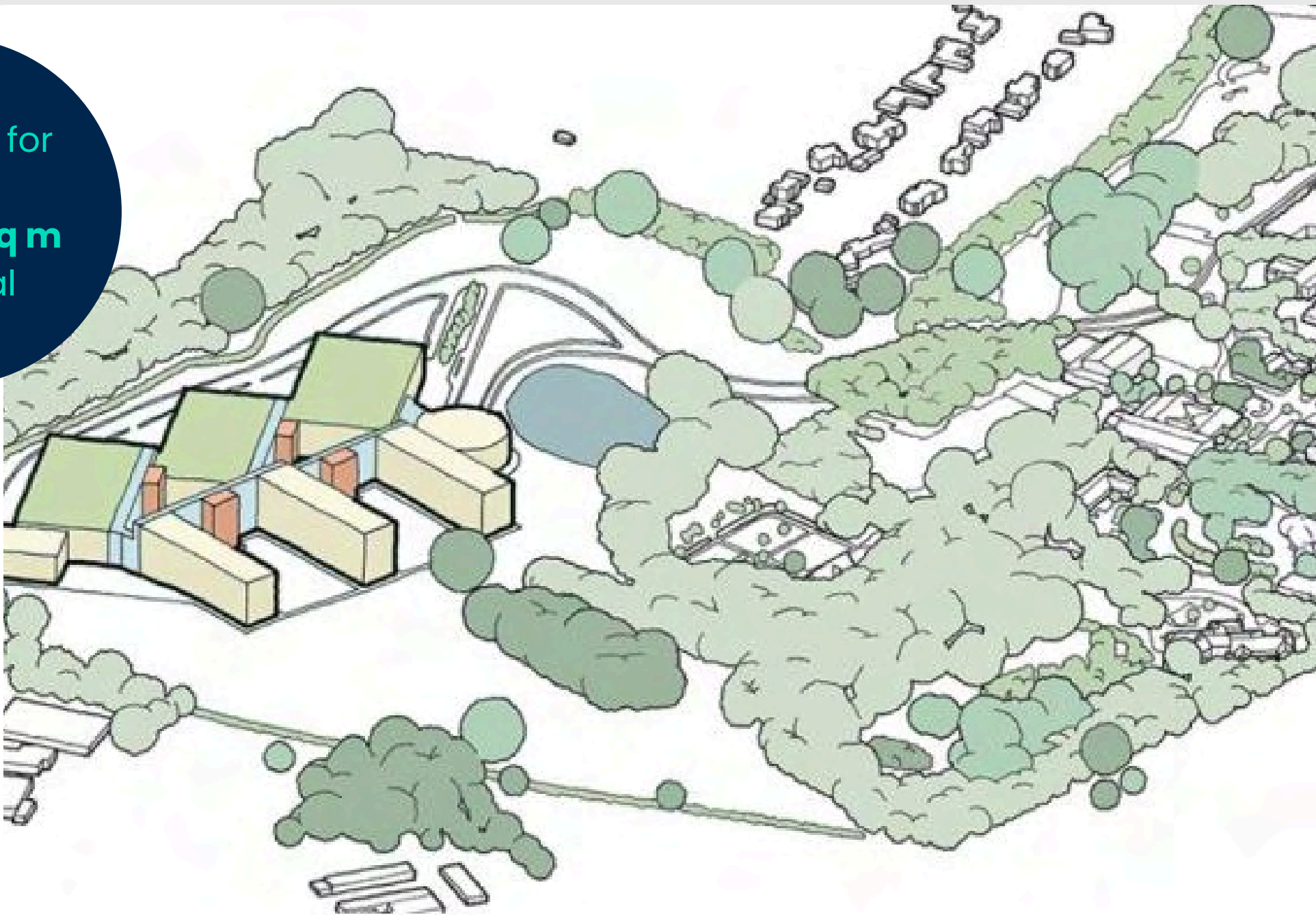
Our Experience

West Suffolk Foundation Trust

Newsteer is advising the West Suffolk NHS Foundation Trust on a 100,000 sqm hospital project near Bury St Edmunds as part of the Government's New Hospital Programme.

Outline plans for the new West Suffolk Hospital have been approved, marking a significant milestone in the Government's pledge to build 40 new hospitals by 2030.

Approval for
new
100,000 sq m
hospital





“

Newsteer has provided the Trust with excellent professional advice on the preparation and submission of a number of important strategic planning applications which have been successfully approved by the Local Authority Planning Committee. The team has a strong relationship with the Local Authority, supporting the design team by advising on PPAs, attending workshops, and preparing the planning application and presentation. It has been a very smooth process, largely due to Newsteer's expert advice and support.

Nick Woellwarth
Estates Development Lead
Whittington Health NHS Trust

Get in touch



Jessica Wilson

Director – Planning Lead

+44 7584 888 465

jessica.wilson@newsteer.co.uk



Expert Panel Member:
Healthcare



Jonny Stevenson

Director – Development Lead

+44 7710 379 006

jonny.stevenson@newsteer.co.uk



David Felman

Director – Occupier Advisory Lead

+44 7547 583 387

david.felman@newsteer.co.uk